

Dear Friends,

We're pleased to tell you and the community about our programs and finances in 2006. It was an exciting year for us, providing service to 1,197 individuals—people living and coping with schizophrenia, bipolar disorder, and schizoaffective disorder and, often times, co-occurring disorders related to substance use and medical conditions.

Despite the long term and complex nature of the illnesses of those we serve, recovery is possible. And we have been honored to work alongside individuals, helping them take steps along their own paths to recovery.

The road to recovery is often long and not traveled alone. We are grateful for the many people, like you, who share our passion for helping people with mental illness lead quality lives. Whether you are a staff member or intern, direct service or board volunteer, financial contributor, advocate, or other health or human service provider—know that, because of you, we are fulfilling our mission.

We are also grateful to our founder, The Guild of Catholic Women. Once again, due to their generosity, we received invaluable support including contributions raised by their Centennial Ball and a gift from the Centennial Fund of the Guild Endowment.

As our financial statement illustrates, we are increasingly reliant on contributions from the community. Contributions are essential to our ability to provide a full array of services for individuals with mental illness.

We live in a time when many organizations are calling on others for help. Thank you for choosing Guild Incorporated. We promise to continue our commitment to being an ethical and efficient steward of the public and private resources that we use. Call with your questions and comments, 651-450-2220, extension 25...we'd like to hear from you.

Sincerely,



David McDonell  
Chair, Board of Directors



Grace Tangierd Schmitt  
President

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## Results and Highlights

Four of the ten leading causes of disability in the U.S. and other countries are major depression, bipolar disorder, schizophrenia, and obsessive-compulsive disorder (The National Institute of Mental Health.) Left untreated, these illnesses have devastating effects including chronic homelessness, high unemployment, extreme poverty, involvement in the criminal justice system, and suicide.

Guild Incorporated helps individuals with mental illness counter these effects and lead quality lives by providing an array of recovery-oriented behavioral health and human services. Services are provided, in vivo, or in life, using a collaborative, strengths based approach.

Our mission is fulfilled when the individuals we serve: live in safe, affordable housing and homelessness is prevented, maintain optimum mental and physical health, work or pursue education, have recreation and socializing opportunities, and report a sense of satisfaction with their life and hope for the future.

In 2006, we fulfilled that mission. Many of the individuals we served progressed on the road to recovery, living successfully in the community and avoiding psychiatric hospitalization:

- > **95%** (80/84) of individuals experiencing psychiatric crisis, who left their homes to stay at Maureen's House, Guild's short term crisis residence, **stabilized their situation without being hospitalized for psychiatric care and returned home** following their stay.
- > **85%** (151/178) of individuals receiving continuing care in the community, through integrated service teams, **had no psychiatric hospitalizations** (from July 1, 2005 – December 31, 2006.)
- > **75%** of individuals enrolled in services were **living in their own home in the community** at the end of 2006.
- > **83%** of those receiving on-going, individualized support services **maintained stable housing** (Housing Movement Table, last six months of 2006.)
- > **62%** (21/34) of individuals served by Delancey Street, **homeless an average of 9 years when they entered the program in 2003, had maintained stable housing for two or more years** at the end of 2006.

In addition, Guild was one of four organizations in the state to be selected in 2006 to advance the practice of supported employment through a grant to the State of Minnesota from the Johnson and Johnson – Dartmouth Community Mental Health Program, a private-public-academic initiative.

And, in 2006, CARE, the Commission on Accreditation of Rehabilitation Facilities, announced that Guild Incorporated had been accredited for a period of three years for its Assertive Community Treatment, Case Management, Crisis Stabilization, Mental Health Rehabilitation, and Community Employment Services including Job Development, Job Supports, and Job-Site Training. The outcome, which is the highest level of achievement, is the third consecutive three-year accreditation awarded to Guild. To receive a three-year accreditation, an organization must undergo a rigorous peer review process and demonstrate to a team of surveyors, during an on-site visit, that its programs and services are of the highest quality, measurable, and accountable. From the final CARF survey report:

**"The comments of persons served reflect deep trust in staff members and they credit them with their success and quality of life."**

These are just some of the results and highlights from 2006—there is so much more we'd like to share with you. Join us for an upcoming Get to Know Guild Event. Join us in helping the individuals we serve move along their own paths to recovery.

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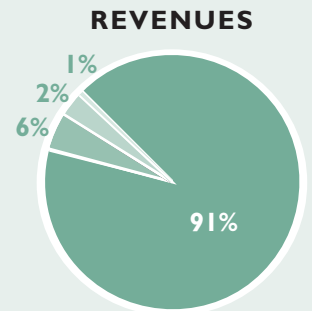
## 2006 Financial Statements

### STATEMENT OF FINANCIAL POSITION

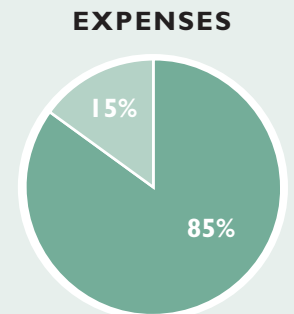
ASSETS	12/31/06	12/31/05
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 341,010	\$ 314,970
Accounts Receivable	483,621	532,380
Insurance Recovery Receivable	181,926	
Other Current Assets	84,009	105,632
<b>TOTAL CURRENT ASSETS</b>	<b>1,090,566</b>	<b>952,982</b>
OTHER ASSETS	122,387	25,778
NET PROPERTY AND EQUIPMENT	1,471,717	1,522,772
<b>TOTAL ASSETS</b>	<b>\$2,684,670</b>	<b>\$2,501,532</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$175,958	\$118,676
Restoration Payable	109,236	
Accrued Liabilities	241,009	204,856
Refundable Advances	5,538	3,788
Other Liabilities	451	11,120
<b>TOTAL CURRENT LIABILITIES</b>	<b>532,192</b>	<b>338,440</b>
LONG-TERM LIABILITIES	800,187	837,829
<b>NET ASSETS</b>		
Unrestricted	1,029,970	1,013,258
Temporarily Restricted	287,344	285,607
Permanently Restricted	34,977	26,398
<b>TOTAL NET ASSETS</b>	<b>1,352,291</b>	<b>1,325,263</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$2,684,670</b>	<b>\$2,501,532</b>

### STATEMENT OF ACTIVITIES

PUBLIC SUPPORT AND REVENUE		
Government Grants	\$5,349,147	\$5,001,092
Contributions	368,114	371,736
Resident Fees	126,516	137,531
Other Revenue	84,701	26,102
<b>TOTAL PUBLIC SUPPORT AND REVENUE</b>	<b>\$5,928,478</b>	<b>\$5,536,461</b>
<b>EXPENSES</b>		
Program Services	\$5,025,035	\$4,507,815
Administrative Expenses	876,415	835,562
<b>TOTAL EXPENSES</b>	<b>\$5,901,450</b>	<b>5,343,377</b>
<b>CHANGE IN NET ASSETS</b>	<b>\$27,028</b>	<b>\$193,084</b>



- Government
- Contributions
- Resident Fees
- Other Revenue



- Program Expenses
- Administrative Expenses

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 Martha Wiggins  
 Rita Wilkes  
 Sheila Williams Ridge  
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**Distinguished Donors**

*Honors individuals or organizations that contributed gifts of time, goods or services during 2006.*

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**Honor/Memorial Gifts**

*The following individuals made gifts in honor or memory of a loved one during 2006.*

**In Memory of / donor:**

Evelyn & Barbara Dorle / Joan  
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 Catherine Kealy  
 Jajaime Kiland / Phil & Kathy  
 Thorson  
 Linda S. Klas / Philip & Margee  
 Johnson  
 Jim & Karen Perlich / Matthew  
 & Rebecca Shanklin

\* Indicates Deceased

*We apologize for any inadvertent errors or omissions. Please call us at 651-457-2248, extension 11 to report corrections. Thank you.*

Guild Incorporated's 2006 Annual Report is a publication of Guild Incorporated, a Minnesota not-for-profit organization whose mission is to help people with mental illness lead quality lives. Guild Incorporated was formed by The Guild of Catholic Women, Inc.

**EDITOR/WRITER:** Hayla Drake  
**DESIGN:** Irene Lindgren  
**DISTRIBUTION:** Beverly Slater

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## THANK YOU... 2006 DONOR HIGHLIGHTS

- > Eight new people joined our Ladder of Hope – Rung to Wellness giving level. These people join others with a commitment to contribute \$1,000 a year for five years.
- > Our donors increased from 320 in 2005 to 544 and our gifts from 412 to 730 in 2006.
- > Multiple gifts were made, throughout the year, by a number of individual donors.

## GUILD INCORPORATED PROGRAMS AND SERVICES

- Guild Community Support Program
- Guild Employment Services
- Guild St. Paul Area
- Delancey Street
- Guild Residential Services
  - Maureen G. Heaney Guest House Crisis Stabilization Services
  - Guild South Residential Treatment Shared Housing
  - Emerson House



CARF accredited for the following services: Assertive Community Treatment, Case Management, Crisis Stabilization, Mental Health Rehabilitation, and Community

Employment Services including Job Development, Job-Site Training, and Job Supports.

Enrolled provider with Minnesota Health Care Programs.

Guild Incorporated is an Equal Opportunity Employer and Affirmative Action Employer.



## Get To Know Us... Beyond the Annual Report

Join us for an upcoming Get to Know Guild Event and learn more about what we're doing to help people move along their own paths to recovery. To RSVP or for more information, contact George Broostin at 651-470-7343.

**Thursdays – Pick the time that works best for you:**

11:00 a.m. – 12:00 p.m.	July 12	Guild St. Paul Area Office
	Aug 9	Guild St. Paul Area Office
	Aug 23	Guild Community Support Program
5:30 p.m. – 6:30 p.m.	July 26	Guild Community Support Program

**Guild St. Paul Area Office**  
 130 South Wabasha St.  
 St. Paul, MN 55107

**Guild Community Support Program**  
 1740 Livingston Ave.  
 West St. Paul, MN 55118